



SHELL NIGERIA EXPLORATION AND PRODUCTION COMPANY
TENDER OPPORTUNITY
PROVISION OF FREIGHT FORWARDING AND CUSTOMS CLEARANCE
SERVICES
TENDER REF: CW953018 NIPEX REF: SNEPCO.00000284



1.0 INTRODUCTION

The Shell Nigeria Exploration and Production Company (SNEPCo) in a PSC agreement with the NNPC hereby announces to interested and prequalified companies an upcoming tendering opportunity for the Provision of Freight Forwarding and Custom Clearing Services.

SNEPCo hereby invites reputable and competent registered Nigerian companies who are duly registered with the Nigerian Upstream Petroleum Regulator Commission (NUPRC) to do business, with proven experience and expertise in the Provision of Freight Forwarding and Customs Clearance Services to be included into the bid list of the above tender.

Successful bidder(s) will be responsible to ensure compliance with the requirements of the Shell HSSE & SP Control Framework on Waste as well as local & international regulations.

The proposed contract will provisionally commence in **Q1 2026** and remain active for 5 years' duration, with a 2-year extension option.

2.0 SCOPE OF WORK/ SERVICE REQUIREMENTS

The scope of the service is the Provision of International Freight Forwarding Services and Import Clearance

This includes but is not limited to:

International Logistics:

- Consolidation of cargo at global hubs (UK, Germany, Netherlands, China, UAE, USA, South Africa).
- Value-added services (documentation, inspections).
- Real-time tracking and trace system.
- Marine insurance.

Nigerian Logistics:

- Bonded warehousing in Lagos and Port Harcourt.
- Customs clearance and representation.
- Transportation and delivery from ports/airports to destinations.

Main Carriage:

- Sea freight (FCL/LCL, breakbulk).
- Air freight (urgent & economy).
- Road and rail transport.

3.0 MANDATORY REQUIREMENTS

To be eligible for this tender exercise, interested contractors are required to be pre-qualified as essential service vendors in Product Category List: **3.08.10** (Freight Forwarding Services Air, Haulage, Sea, Secure, Road, Customs clearance, etc).

- i. Only successfully pre-qualified suppliers in these categories will receive Invitation to Technical and Commercial Tender (ITT).
- ii. To determine if your company is pre-qualified and view product/service category listed for your company, open www.vendors.nipex-ng.com and access NJQS with your login details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
- iii. If your company is not listed in a product/service category but registered with NUPRC to do business, contact NipeX office at 27B Oyinkan Abayomi Drive, Ikoyi, Lagos with your Company's NUPRC certificate as evidence for necessary update.
- iv. To initiate the NJQS prequalification process, access www.nipex-ng.com to download the application form, make necessary payments and contact NipeX office for further action.
- v. To be eligible, all tenders must comply with the Nigerian Content Requirements in the NipeX system.

4.0 NIGERIAN CONTENT REQUIREMENTS	
i.	To be eligible to participate in this tender, Tenderers must provide evidence of registration on the NCDMB NOGIC JQS.
ii.	Demonstrate that entity is a Nigerian registered company with greater than 51% Nigerian shareholding. Submit certified true copies of CAC forms 10, 02 & 07 (or its equivalent; CAC 2.3, 2.4, 2.5, etc.) including company memorandum & article of association and/or evidence of entity's incorporation, shareholding & ownership structure in Nigeria.
iii.	Tenderer shall provide evidence of Category 1,2,3,4 or 5 Consultancy and related services NCEC demonstrating capacity to deploy competent crews in executing the work scope.
iv.	Provide evidence of what percentage of your Company's key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
v.	Tenderer shall comply with the latest approved version of NCDMB HCD guideline by committing (via a letter of undertaking) to providing Project Specific training, man-hour, budget, skill development and understudy plan for Nigerian personnel utilizing OG TAN registered trainer(s) or other approved NCDMB training institution(s) at tenderer's cost demonstrating presence in Nigeria for the execution of the work scope.
vi.	The bidders shall comply and execute the contracts in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) and all applicable laws and regulations especially HCD implementation at bidder's cost.
vii.	Bidder shall provide evidence of its Nigerian Content Equipment Certification (NCEC) for applicable category.
NOTE: Failure to comply with the provision of the Nigerian Content Act 2010 or to demonstrate commitment to the development of the Nigerian Content Policy shall result in the disqualification of the tenderer from the bidding process.	
5.0 Closing date	
Only Tenderers who are registered in the Product Category List - 3.08.10 (Freight Forwarding Services Air, Haulage, Sea, Secure, Road, Customs clearance, etc) services NJQS product categories as at 4.00pm on Friday 4th July 2025 being the advert close date shall be invited to submit technical bids and commercial bids.	
6.0 Additional Information	
<ul style="list-style-type: none"> Bidders shall receive and submit both Technical and Commercial ITT together. Only Bidders successful at the technical evaluation stage will have their commercial bids opened. All costs incurred in preparing and processing NJQS prequalification shall be to the contractor's accounts. This advertisement shall neither be construed as any form of commitment on the part of SNEPCo to award any contract to any company and or associated companies, sub-contractors, or agents, nor shall it entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from SNEPCo and or any of its partners by virtue of such companies having been prequalified in NJQS. SNEPCo will communicate only with authorized officers of the pre-qualifying companies and NOT through individuals or Agents. 	
Please visit NipeX portal at www.nipex-ng.com for this advert and other information and note that this tender will be processed through NipeX system.	

NCDMB Certification of Authorization number: **ES/NCDMB/UPD/SNEPCO-DA-100011/100625**